



Articulation Agreement

Sir Sandford Fleming College of Applied Arts and Technology
and
Trent University

BUSINESS ADMINISTRATION

Business Administration, OCUTG #1479

Business Administration – Accounting, OCUTG #1480

Business Administration – Human Resource Management, OCUTG #1481

Business Administration – Marketing, OCUTG #1482

Business Administration – Materials Management and Distribution, OCUTG # pending
International Trade, OCUTG # pending

Revised, December 2008

Introduction

This agreement establishes the principles, guidelines, and procedures governing admission and assessment of selected qualified students to enter the ***Business Administration*** program at **Trent University** on an advanced standing basis, subsequent to the successful completion of the ***Business Administration, Business Administration – Accounting, Business Administration – Human Resource Management, Business Administration – Marketing, Business Administration – Materials Management and Distribution*** and ***International Trade*** programs at **Fleming College**. Hereafter, this collaborative effort will be referred to as the “articulation agreement.”

Purpose

The purpose of this articulation agreement is to recognize fully the potential that Trent University and Fleming College have to provide degree completion programs for the graduates of the six ***Business Administration*** programs listed above.

Objectives

- 1) Providing qualified graduates of the six ***Business Administration*** programs (as above) at Fleming College with a seamless option for continuing their education at Trent University in the ***Business Administration*** program.
- 2) Outlining the process for admission to Trent University for qualified graduates of the specified ***Business Administration*** program at Fleming College and general conventions regarding advanced standing credit to be applied towards the ***Bachelor of Business Administration*** degree at Trent University.

- 3) Providing for periodic review and assessment of the articulation agreement with respect to the academic performance of students, consistency across curricula, assurance of academic integrity, and all other aspects of the articulation agreement.

Conditions and Terms of the Agreement

- 1) Fleming College and Trent University agree to set up a joint committee to oversee the administration of the articulation.
- 2) Joint committee responsibility includes, but is not limited to, application procedures, a review of courses, credit transfer, enrolment data, student performance, administrative matters, and all other pertinent issues, as necessary. This activity will take place every three years, or sooner at the request of either party.
- 3) Transfer credit will proceed in accordance with the following:
 - i) Upon successful completion of the *Business Administration, Business Administration – Accounting, Business Administration – Human Resource Management, Business Administration – Marketing, Business Administration – Materials Management and Distribution, or International Trade* three year diploma programs at Fleming College, students with a minimum 75% overall average will be eligible to make application to the *Business Administration* program at Trent University, subject to capacity, for admission to the *Bachelor of Business Administration* degree program on an advanced standing basis. Students who closely approximate this average will be considered on an individual basis, subject to capacity.
 - ii) Trent University will grant direct entry and assign 10 credits, as outlined in Appendix A (attached) towards the successful completion of a 20-credit honours degree.
 - iii) Upon admission to the *Bachelor of Business Administration* Program, students are required to follow the university and program regulations and requirements;
 - iv) Appendix A (attached) outlines the requirements to be met to achieve the *Bachelor of Business Administration* degree on a transfer basis.
 - v) If a student decides to transfer to a degree in another discipline, transfer credits will be re-evaluated. It is the student's responsibility to notify the Registrar's Office of any program changes.

Review of Agreement

This revised agreement replaces the original agreement signed in 2000 and updated in March, 2004. The Agreement will be reviewed every three years, or sooner in the event of major curriculum changes in either partner's program. This Agreement may be terminated by either party. In this case, notice of one year is required. In the event of termination of the Agreement, every effort will be made to ensure that students currently enrolled in the program will not be affected.

Signatures

	Trent University	Fleming College	Date
President:	Bonnie M. Patterson	W. Kelly	2009/03/18
Vice-President, Academic	Christine McKinnon	R. Snover	09.03.17
Program Chair:	Kathleen Bates	J. Brennan	18 March 09

**Appendix A – Fleming College, Business Administration
10 Transfer Credits as follows:**

General Business	Accounting	HR Focus	Marketing	Materials Mgmt.	International Trade
Assigned Credits					
ADMN100H	ADMN100H	ADMN100H	ADMN100H	ADMN100H	ADMN100H
ADMN1021H	ADMN1021H	ADMN1021H	ADMN1021H	ADMN1021H	ADMN1021H
X (See note)	ECON 101H	ECON101H	X	ECON 101H	ECON 101H
ECON102H	ECON102H	X	ECON102H	ECON102H	ECON102H
ADMN2010H	ADMN2010H	ADMN2010H	ADMN2010H	ADMN2010H	ADMN2010H
	ADMN2021H				
ADMN210H	ADMN210H	ADMN210H	ADMN210H	ADMN210H	ADMN210H
ADMN222H	ADMN222H	ADMN222H	ADMN222H	ADMN222H	ADMN222H
		ADMN 223H			
	ADMN320H	ADMN 322H	ADMN315H	ADMN355H	
	ADMN3021H				
ADMN 326H		ADMN 326H		ADMN 326H	
		ECON351H		ECON 311H	ECON 311H
Unassigned Credits:					
COIS .5@100 level ARTS 2@200 level	COIS 2@100 level ARTS 1@200 level	COIS .5@100 level ARTS 2.5@200 level	COIS .5@100 level ARTS 2.5@200 level	COIS .5@100 level ARTS 1@200 level	COIS .5@100 level ARTS 1@200 level
ADMIN 1 @ 100 level .5 @ 200 level 2.5 @ 300 level	ADMIN 2 @ 300 level	ADMIN 1.5 @ 100 level .5 @ 200 level	ADMIN 1.5 @ 100 level 1 @ 200 level 1 @ 300 level	ADMIN 1 @ 100 level 1.5 @ 200 level 1.0 @ 300 level	ADMIN 1 @ 100 level 1.5 @ 200 level 2 @ 300 level

Note: If General Business graduates have taken Microeconomics in addition to Macroeconomics, .5 ARTS unassigned 200 level credit will be replaced with assigned credit for ECON102H.

**To Complete Trent's BBA degree, Fleming Business Administration graduates will have to complete the following courses:
For 2009/10 Academic Year Only**

General Business	Accounting	HR Focus (HRPAO)	Marketing	Materials Mgt.	International Trade
ECON101H			ECON101H		
		ECON102H			
		ECON 350H			
ADMN2021H	X	ADMN2021H	ADMN2021H	ADMN2021H	ADMN2021H
ADMN3021H	X	ADMN3021H	ADMN3021H	ADMN3021H	ADMN3021H
AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H
AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H
ADMN251H	ADMN251H	ADMN251H	ADMN251H	ADMN251H	ADMN251H
ADMN320H	X	ADMN320H	ADMN320H	ADMN320H	ADMN320H
		ADMN 323H			
		ADMN 327H			
		ADMN 328H			
ADMN330H	ADMN330H	ADMN330H	ADMN330H	ADMN330H	ADMN330H
ADMN350	ADMN350	ADMN350	ADMN350	ADMN350	ADMN350
ADMN400	ADMN400	ADMN400	ADMN400	ADMN400	ADMN400
ADMN410	ADMN410	ADMN410	ADMN410	ADMN410	ADMN410
PLUS 3 credits	PLUS 5.0 credits, at least .5 @ 300-400 level	PLUS1 credit	PLUS 3 credits, at least 1.0 @ 300-400 level	PLUS 3.5 credits	PLUS 3.5 credits

**To Complete Trent's BBA degree, Fleming Business Administration graduates will have to complete the following courses:
From 2010/11 on:**

General Business	Accounting	HR Focus (HRPAO)	Marketing	Materials Mgt.	International Trade
ECON101H			ECON101H		
		ECON102H			
		ECON 350H			
ADMN2021H	X	ADMN2021H	ADMN2021H	ADMN2021H	ADMN2021H
ADMN3021H	X	ADMN3021H	ADMN3021H	ADMN3021H	ADMN3021H
AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H	AD/EC 220H
AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H	AD/EC225H
ADMN251H	ADMN251H	ADMN251H	ADMN251H	ADMN251H	ADMN251H
ADMN320H	X	ADMN320H	ADMN320H	ADMN320H	ADMN320H
		ADMN 323H			
		ADMN 327H			
		ADMN 328H			
ADMN330H	ADMN330H	ADMN330H	ADMN330H	ADMN330H	ADMN330H
ADMN3400H	ADMN3400H	ADMN3400H	ADMN3400H	ADMN3400H	ADMN3400H
ADMN400	ADMN400	ADMN400	ADMN400	ADMN400	ADMN400
ADMN410	ADMN410	ADMN410	ADMN410	ADMN410	ADMN410
PLUS 3.5 credits	PLUS 5.5 credits, at least 1.0 @ 300-400 level	PLUS 1.5 credits	PLUS 3.5 credits, at least 1.5 @ 300-400 level	PLUS 4.0 credits, at least 0.5 @ 300-400 level	PLUS 4.0 credits, at least 0.5 @ 300-400 level